

Corporate Presentation & Air Quality Monitoring Systems





The Environnement-SA Group





The Company in few words.....



- Founded in 1978 by its current Chairman
- A **European leader** in the instrumentation sector, with its headquarter based in Poissy, France (Great Paris Region)
- ➤ More than **600 employees** worldwide, including 220 in 3 facilities in France
- ➤ A **2016 turnover of 76,6M€**, with **78% in Export** Market
- > An average growth of 10 to 15% per year
- ➤ A **public company** listed on the Alternext stock exchange market since January 2006



A state of the art Range of Product and Services

Ambient Environmental Monitoring

Industrial Monitoring (Environmental / Process & Engines)





Environmental Data Processing





Innovation by constant R&D investments

- > 8 to 10% of annual revenue invested in R&D
- > 3D conception tools and internal Labs
- Scientific & Technical partnerships
- Member of International working groups





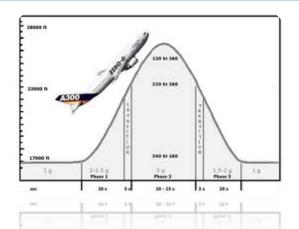




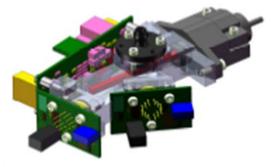


Centre of Finland

Internal R&D Center









A large workshop

- > 10.000 m2 of surface for manufacturing, integration & QC
- Production capacity > 2000 analysers per year
- ➤ 4 Quality Control platforms
- 1 Dedicated area for integration









Environnement S.A Group in France

ENVIRONNEMENT S.A

Global supplier of Environmental instrumentation

(78300 Poissy - France)

Iséo

Environmental Data Management Systems (64210 Bidart - France)



OTI Industry

Industrial instrumentation specialist

(63800 Cournon d'Auvergne - France)

Cairpol

Micro Air Quality Monitoring **Systems** (30340 Alès - France)









Solutions for Ambient Air Monitoring





ESA Solutions for Ambient Air Monitoring

A complete range of approved analyzers :



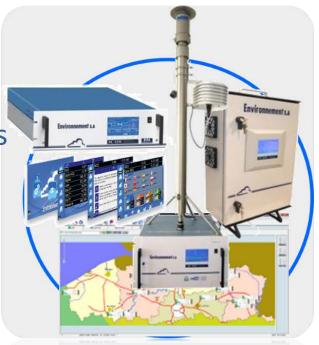




- √ NOx / NH3 Measurement = AC32M (CLD)
- √ NO2 Measurement =AS32M (CAPS)
- ✓ SO2 / H2S Measurement = AF22M (UV Fluo)
- ✓ CO / CO2 Measurement = CO12M (NDIR)
- ✓ O3 Measurement = O342M (UV Absorption)
- ✓ THC Measurement = HC51M (FID)
- ✓ BTEX Measurement = VOC72M (GC PID)
- ✓ PM10 PM2.5 Measurement = MP101M / CPM (BETA Abs / Optical)
- √ Sampling = PM162M (LVS 22 or 70 samples)

➤ Our Special AQM and sensors

- ✓ MMS = Micro Monitoring Station using 2M modules (NOx/ O3/ CO / SO2)
- ✓ CAIRPOL Micro Sensors





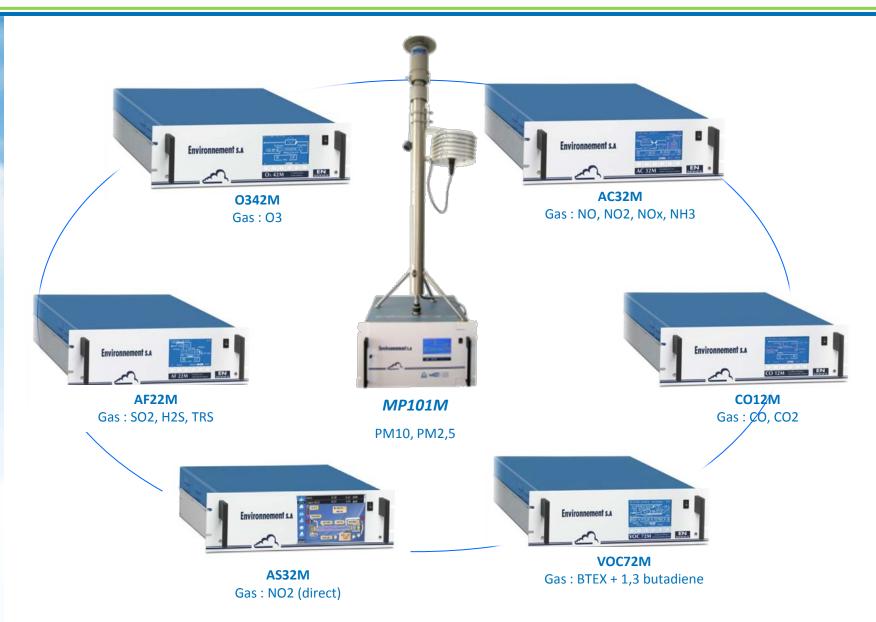
The "2M" Series

Ambient Air Quality Analyzers for Criteria Pollutants





The "2M" Series





The new "e" Series

Ambient Air Quality Analyzers for Criteria Pollutants





Our differentiation and value proposition to our customers

- Design foundations of the "e" Series, beyond reaching the **best technical monitoring performances**, are the customers' concerns:
 - ➤ Their Environmental Responsibility when purchasing goods through their design, their operation and their "end of life" cycle, therefore their request for Sustainable Ecologic Design products
 - Easy operation and service through Service Assistant functionalities inside the analyzer and through connected products
 - Their demand for **Operational Cost Reduction** thus allowing them to save money on their **operation budget**



Sustainable Ecologic Design (1/2)

Weight reduction

The average weight of e-series monitors is the lowest on the market, a significant difference while transporting equipments

Electrical consumption reduction

- > Save up to 20.000 KWh over 10 years per e-series analyzer
- > Battery capacity requirements (UPS) can be reduced by 80 %.
- > Allow Solar panels use to power your station!

The foam protection concept :

wising a long-lasting non corrosive recycled material while absorbing shock, isolating electrical connections, increasing the thermic insulation and thus reducing if not replacing the use of Air Conditioning (and saving an additional 180.000 KWh over 10 years / station!)





Sustainable Ecologic Design (2/2)

The display can now be removed from the analyzer

Environmental friendly by saving the heavily polluting equipment and the recycling of thousands of displays and boards. (switched off more than 99,9% during analyzer lifetime)

Replacement of heavy polluted components

- Example, removal of the Hg lamp on O3 monitor
- > Full ROHS compliance

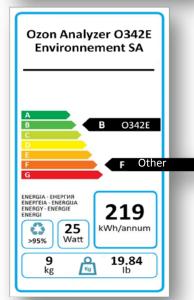


Recycling deconstruction integrated into design

The lower carbon footprint

Up to 82% less than other analyzers on the market







Service Assistant Inside (1/2)

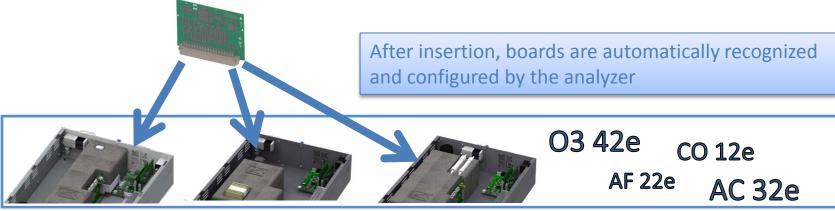
Display of the monitor status through the interactive front panel LED display (Power On, Alarm, Maintenance required, Zero, Span,...)



Recording the uptime of the main components to ease the routine maintenance



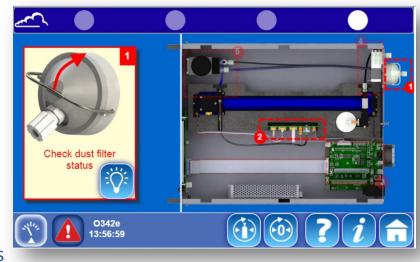
USB plug in principle Automatic recognition of plugged electronic board or optional devices, including automatic download of updated drivers





Service Assistant Inside (2/2)

Identify and guide !



- Possibility to guide the service operations
- Possibility to record the States Of Health (SOH) parameters list for immediate expert advice on site or remotely
- Possibility to send to the central server the analyzer set-up configuration & SOH
- Possibility to use Wireless secured and very fast **WIFI connectivity** directly from analyzer to any PC, Smartphone, tablet, allowing the **easiest access** to the full operation of the analyzer: without cables, without facing the instrument (in your car, on the roof of the shelter,...), using your GSM capability to forward information, etc



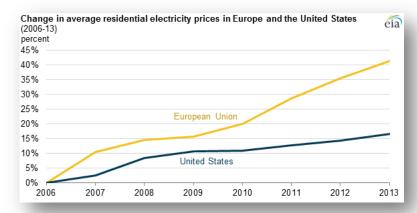






Operational Cost Reduction (1/2)

- Reduction of Power consumption, with a direct impact on operation cost
 - Save 20.000 KWh over 10 years for one single monitor
 - Cost cutting estimation = 4K€/analyzer/10 years (average energy price in EU)
 - Even more with the increase of electricity cost



- Spare parts optimization:
 - 40% of the electronic boards are fully commutable between the analyzers
- Minimization of on-site expensive expertise (if not even anymore required)
- Minimization of training (Maintenance Assistance Inside)
- Reduction of documentation management & handling, Manuals are inside the analyzer

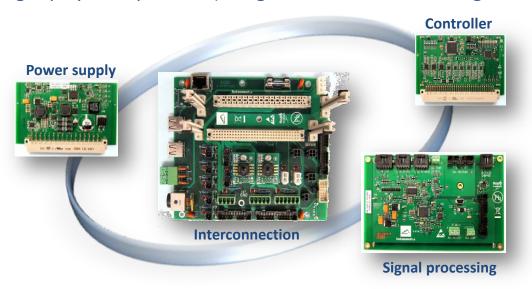


Operational Cost Reduction (2/2)

Reliability excellence program

"Our expectations with e-Series is to get the highest rate of operation"

- Many innovations to improve the most sensitive monitoring components
- Significant strengthening to ambient operating conditions
- Specific focus on the electronic architecture with separation of main functionalities, with "plug & play" components (recognition + automatic configuration)



- Robust industrial connectors (internal & external)
- Insulation of the heated devices



Photometry O₃ Analyzer the **O342e**







O342e - Main specifications

A Range: 0-10 ppm

Noise: 0.1 ppb (for 50s response time)

Detection limit: 0.2 ppb

Zero drift: <1ppb/7days</p>

Span drift: <1%/7days</p>

Flow: 1L/min

Power Consumption: 30W (70W on O342M)

Memory Capacity: 12 Months (15 min average)

Operating Temperature: 0 - 40°C

Weight: 9 Kg

Dim: 483 mm × 545 mm × 133 mm

3 USB ports

1 Ethernet port

Wi-Fi on USB



NF EN 14625 2013 version



40 CFR Part 53 SUB B & SUB C





Dust Filter



O342e - Options

- **LCD Touch Screen 7" -** 800 (RGB) x 480
 - ➤ Wi-Fi USB Key as option



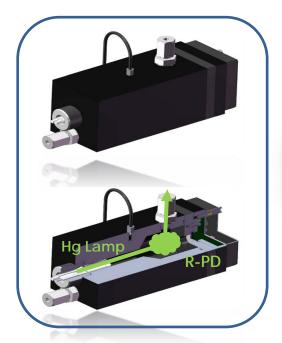
24V DC power supply for on-board applications

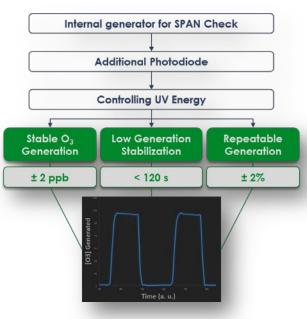
External ESTEL Electronic Board

▶ 4+4 Analog I/O; 4 Remote Control Inputs; 6 Dry Contacts Outputs

Innovated Built-in Ozone Generator & LED source









Non Dispersive IR CO Analyzer the CO12e







CO12e - Main specifications

Range: 0-300 ppm

Noise: 0.015 ppm

Detection Limit: 0.035 ppm

Zero drift: < 0,3 ppm/ 24 h</p>

Span drift: <1%/7days</p>

Flow: 1L/min

Power Consumption: 50W

Memory Capacity: 12 Months (15 min average)

Operating Temperature: 0 - 40°C

Weight: 7 Kg

Dim: 483 mm × 545 mm × 133 mm

3 USB ports

1 Ethernet port

Wi-Fi on USB



NF EN 14626 2013 version



40 CFR Part 53 SUB B & SUB C





Dust Filter

Foreseeing the future with the e-series

CO12e - Options

- **LCD Touch Screen 7" -** 800 (RGB) x 480
 - Wi-Fi USB Key becomes an option



- Serial interface (RS 232 / RS 485) via USB port
- External ESTEL Electronic Board
 - → 4+4 Analog I/O; 4 Remote Control Inputs; 6 Dry Contacts Outputs
- Module for CO2 Measurement
 - ➤ Max 3000 ppm
 - Requires N2 source for ZERO



UV Fluorescent SO2 Analyzer the AF22e







AF22e - Main specifications

- A Range: 0-20 ppm
- Detection Limit: 0.4 ppb
- Noise: 0.2 ppb
- Zero drift: < 1 ppb/ 24 h</p>
- Span drift: < 0,5%/7days</p>
- Flow: 1L/min
- Power Consumption: 50 W
- Memory Capacity: 12 Months (15 min average)
- Operating Temperature: 0 40°C
- Weight: 9 Kg
- Dim: 483 mm × 545 mm × 133 mm
- 3 USB ports
- 1 Ethernet port
- Wi-Fi on USB



NF EN 14212 2013 version



40 CFR Part 53 SUB B & SUB C





Dust Filter

- **LCD Touch Screen 7" -** 800 (RGB) x 480
 - ➤ Wi-Fi USB Key as option



- Serial interface (RS 232 / RS 485) via USB port
- External ESTEL Electronic Board
 - ➤ 4+4 Analog I/O; 4 Remote Control Inputs; 6 Dry Contacts Outputs
- Permeation Bench with SO2 / H2S or COS tube
- ∠ H2S Built-in Converter (range 0 1000 ppb)
- TRS external additional module (19" 3U)



Chemiluminescent NO-NOx & NO₂ Analyzer the AC32e







AC32e - Main specifications

- Range: 0 20 ppm
- Detection Limit: 0.2 ppb
- Noise: 0.1 ppb
- Zero drift: < 1 ppb/ 24 h</p>
- Span drift: < 1%/7days</p>
- Flow: 1L/min
- Power Consumption: 160W
- Memory Capacity: 12 Months (15 min average)
- Operating Temperature: 0 40°C
- Weight: 10 Kg (w/o pump)
- Dim: 483 mm × 545 mm × 133 mm
- 3 USB ports
- 1 Ethernet port
- Wi-Fi on USB



NF EN 14211 2013 version 40 CFR Part 53 SUB B & SUB C





Dust Filter

- **LCD Touch Screen 7" -** 800 (RGB) x 480
 - Wi-Fi USB Key as option



- Serial interface (RS 232 / RS 485) via USB port
- External ESTEL Electronic Board
 - → 4+4 Analog I/O; 4 Remote Control Inputs; 6 Dry Contacts Outputs
- Permeation Bench with NO2 or NH3 tube
- Additional module (19" 3U) for NH3 monitoring (0 – 1000 ppb)



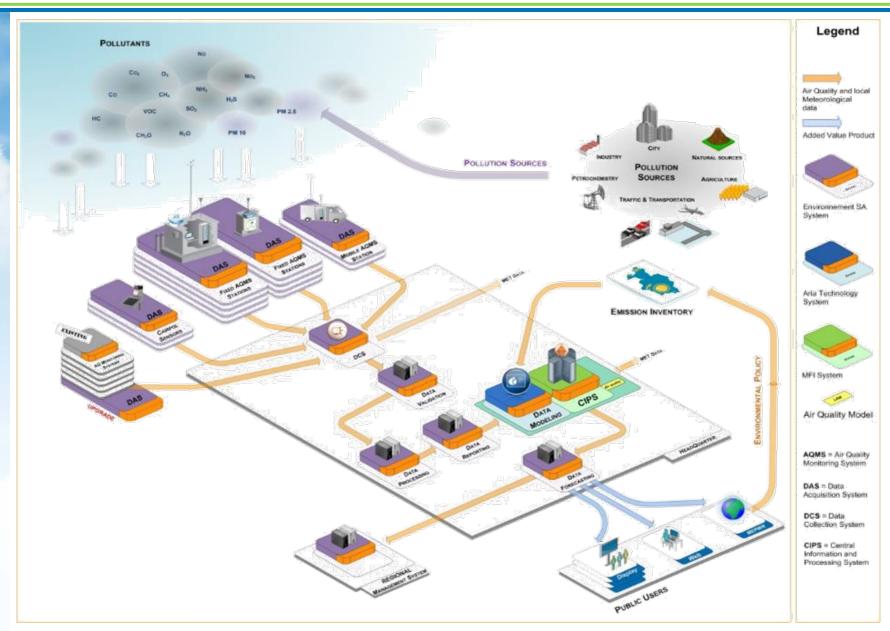
Global Solution Provider

Turnkey Systems with data management





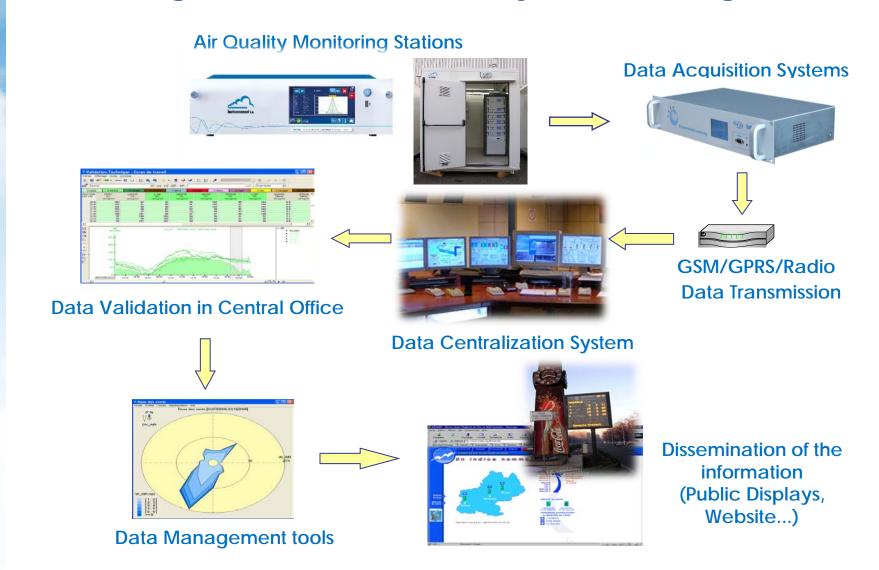
Global Solution Provider





Global Solution Provider

Offering all tools for Air Quality data management





Data Acquisition & Management







Iséo: a specific IT division for data management

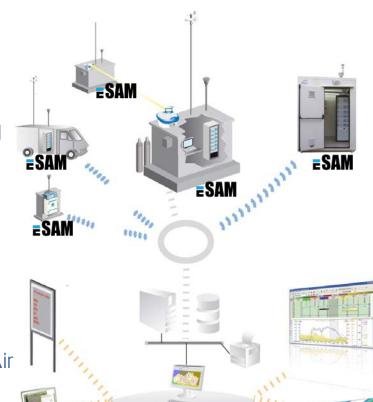
Data Acquisition Systems

- ➤ The eSAM Data Acquisition Systems (DAS)
 - ✓ An advanced DAS to collect and prepare the data for the XR central data management software

ESAM

Data Management Software

- > XR Software
 - ✓ An advanced central data processing system for any type of Air Quality Monitoring Network
 - ✓ From the management of 1 analyzer to the collection of the data at a National level







eSAM: the iséo Data Acquisition System

Main Features

➤ Communication with central software
✓ SPTN, GSM, GPRS, Radio, Ethernet TCP-IP



- Real Time data Acquisition (gas, dust, meteo,...)
- Bi-directional communication with a central software
- > Failures, alarms and over thresholds signalling

Strong Points

- Quality code allocation to each data
- Automatic calibration management
- > First level of automatic data validation
- Local storage of data & local Internet server
- Web interface for remote control of the instruments

⚠ The Platform

- Windows or Linux
- Installed on an industrial rack or on a Personal Computer (Windows)









Sesam: the iséo Data Acquisition System

Available types of connection with the instruments :

- > Analog
- ➤ RS232
- ➤ Ethernet TCP-IP
- ➤ Modbus on TCP



Control of the instruments

- Check of the connections with the instruments
- Automatic or manual start of the configuration of the analyzers

The largest range of protocols available in a DAS

- More than 250 protocols are included
- from more than 55 manufacturers of Gas, dust and Meteorological instruments (including all the major manufacturers)
- We include or update 1 to 2 communication protocol per Month



Sesam: the iséo Data Acquisition System



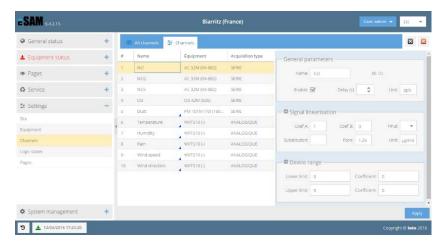
Preparation of the data

- Easy and quick access to the real time data
- Analysis of the real time data and first level of automatic data validation
- Preparation of the averages

Communication with the central software

- Management of the Alarms and over thresholds
- Data transfer to the central software







Sesam: the iséo Data Acquisition System

⚠ A Web Based interface

- Responsive Web design
- Touchscreen compatibility
 - ✓ PC, Tablet, Smartphone.
- Technology HTML5, JavaScript,...



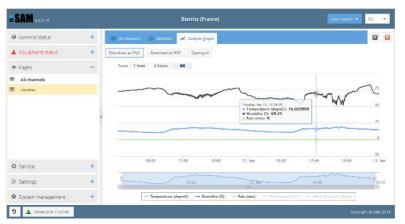






- The eSAM interface is accessible from everywhere
 - ✓ Via the web from a web browser
 - ✓ Consultation & download of data
 - ✓ Remote control and management of the instruments (calibration,

failures, ...)











Data Collection from the eSAM DAS



- Automatic collection of data from the eSAM DAS.
- > No limitation on the number of station (from 1 station to a national network)
- Bi directional communication with the eSAM (Land Line, GSM, GPRS, Ethernet, radio,...)

Data validation

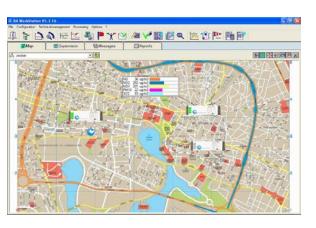
Manual and/or automatic validation

Data centralization and display

- Local or remote Workstations
- On line data visualization on a map

Reporting

- Advanced reporting and data exporting module
- Data transfer (raw and validated) by files to National Authorities

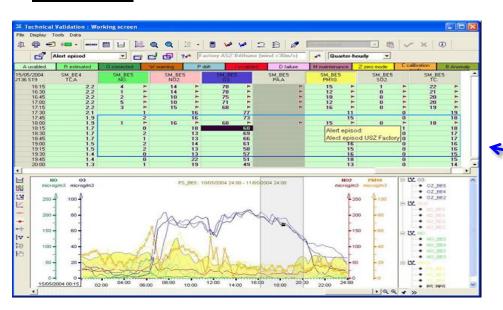




On line calibration & configuration of the analyzers

Advanced Data Validation module included

Automatic or fast "manual" validation module





The « manual » data validation screen gives all the information to proceed the « Manual » data validation (Quality codes, 1st data invalidation from the DAS,...)

Data processing and reporting

Powerful included engine for data reporting with exports in several formats (Excel, csv, txt, XML,...)



Access Rights Management



- Required ID and Password for system connection
- Definition of user's profiles (administrator, validation of data, reports, data visualization only,...)

Traceability and security

- Complete traceability of actions and data on the system (validation, modification of the configuration, ...)
- The raw data (before validation and modification) are stored in the database
- All the modifications on the data are recorded with the ID of the User, Date & Hour
- Included backup and restore module of the database





Importance of Data Validation



- > Data validation is an element of Quality Assurance
 - ✓ Necessity to publish accurate and reliable data to the public
 - ✓ The data must be displayed on real time 24H/day (internet,...)
- Raw data cannot be displayed automatically without validation

The Automatic Data Validation in XR - ADVAL

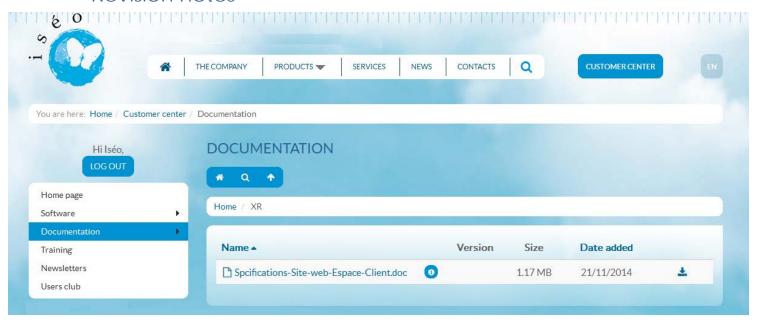
- First level of automatic validation by the eSAM DAS (on scans 10" data): Calibration (Span and Zero), Maintenance, Failures from the analyzers, ... All these data can be automatically invalidated by the DAS
- Second level Advanced Automatic Validation by the XR central software
 - ✓ It is based on a set of rules (which can be modified and adapted by the software administrators)
 - ✓ Consequence: The data which is automatically displayed is accurate and reliable



Available Services en Iséo Website

Customer Area: http://www.iseo.fr/index.php/en/customer-center

- Documentation
 - ✓ Latest software documentation
 - ✓ Technical notes, available protocols,...
- Software
 - ✓ Download of the Latest updates
 - ✓ Revision notes





Thank you for your attention

